



Communications International, Inc.
2150 15th Ave
VERO BEACH, FL 32960

Quotation

Page	1 of 2
Quotation ID	QO0036461
Date	12/17/2025
Expiration date	03/17/2026
Terms	N30
Requested By	Adam Clatterbuck
Salesperson	Garin L Grayson
Phone	(386) 947-9999
E-mail	ggrayson@ask4ci.com

Bill to

City of Deltona
Finance Dept
2345 Providence Blvd
DELTONA, FL 32725

Delivery address

City of Deltona - Fire Department
2345 Providence Boulevard
DELTONA, FL 32725

XL200 Dual Control Head Mobile for new Ambulance

Item	Description	Quantity	Price	Line Discount	Net Price	Extended Price
XZ-MPM1M	MOBILE, XL-200M, MULTIBAND	1.00	4,275.00	28%	3,078.00	3,078.00
XZ-Y3EWP	SERVICE ASSIST,EXT WARRANTY 3 YR, XL200M	1.00	275.00	0%	275.00	275.00
XZ-PL4J	FEATURE, VHF BAND	1.00	600.00	28%	432.00	432.00
XZ-PL4K	FEATURE, UHF BAND	1.00	600.00	28%	432.00	432.00
XZ-PL4L	FEATURE, 700/800 MHZ BAND	1.00	600.00	28%	432.00	432.00
XZ-PL8Y	FEATURE, ENCRYPTION LITE	1.00	0.01	0%	0.01	0.01
XZ-PL4F	FEATURE, PHASE 2 TDMA	1.00	275.00	28%	198.00	198.00
XZ-PL5K	FEATURE P25 OTAP PROFILE	1.00	395.00	28%	284.40	284.40
XZ-PL5L	FEATURE, OTAR	1.00	700.00	28%	504.00	504.00
XZ-PKG8F	FEATURE, 256-AES, 64-DES ENCRYPTION	1.00	785.00	28%	565.20	565.20
XZ-PKGPT	FEATURE PACKAGE, P25 TRUNKING	1.00	1,800.00	28%	1,296.00	1,296.00
XZ-MA4A	KIT, MOUNTING XL-MOBILE UNIVERSAL	1.00	495.00	28%	356.40	356.40
XZ-MC6A	MICROPHONE, XL, STANDARD MOBILE	2.00	150.00	28%	108.00	216.00
XZ-AN8A	ANTENNA, ELEMENT, FLEXIBLE, V/U/700/800	1.00	250.00	28%	180.00	180.00
XZ-AN6U	ANTENNA, BASE, STD ROOF MOUNT LOW LOSS	1.00	96.00	28%	69.12	69.12

Quotation

Page 2 of 2
 Quotation ID QO0036461
 Date 12/17/2025
 Expiration date 03/17/2026

Item	Description	Quantity	Price	Line Discount	Net Price	Extended Price
XZ-CP6A	CONTROL UNIT, XL-CH	2.00	1,850.00	28%	1,332.00	2,664.00
XZ-MA4C	BRACKET, MOUNTING, XL CONTROL HEAD	1.00	68.00	28%	48.96	48.96
XZ-CA6B	CABLE, XL-MOBILE, ETHERNET, 9M	1.00	58.00	28%	41.76	41.76
XZ-CA6D	CABLE, POWER, XL-CH	1.00	87.00	28%	62.64	62.64
	Programming	1.00	34.00	0%	34.00	34.00
	Install Rear Mount Fire Truck, Rescue, Ambulance	1.00	577.50	0%	577.50	577.50
	Install Dual Control Adder	1.00	247.50	0%	247.50	247.50
	Misc Install Materials	1.00	20.00	0%	20.00	20.00
	Shipping	1.00	40.00	0%	40.00	40.00

Order Acceptance - Please sign below

Pre-tax Total \$12,054.49

Signature _____

*This quotation does not include tax
Applicable taxes will be calculated during invoicing*

Printed name _____

Not an Invoice – Do Not Pay

Date _____

By signing this quotation and/or submitting a purchase order pursuant to this quotation you acknowledge that you have read and agree to be bound by Communications International, Inc.'s terms and conditions of sale, service, and technical support. Orders may be subject to shipping & handling charges. All warranties are manufacturer's warranties. Terms and Conditions: www.ask4ci.com/termsandconditions

This proposal does not reflect (include) material/labor cost escalations beyond a standard inflationary rate (SIR) of 6.5%. We reserve the right to recover cost impacts above (SIR).

Equipment will be invoiced upon delivery.

The prices set forth in this quotation are based on Ci's supplier pricing and the laws and regulations in effect as of the date of this quotation and Ci expressly reserves the right to change its pricing if Ci's supplier pricing is increased or there occurs a Force Majeure event or circumstance (as that term is defined in the attached terms and conditions governing this quotation).