



# CUES



## Transit TV System Quote

**Deltona Water**  
 Jorge Garcia  
 255 Enterprise Rd.  
 Deltona, FL 32725  
 jgarcia@deltonafl.gov

Quote Date: September 12, 2024  
 CUES Document Number: OFFQ36323-04  
 Quote Expiration Date: December 31, 2024  
 Prepared By: Jake McLean, Regional Sales Rep

| Description                                                                         | QTY | Line Total          |
|-------------------------------------------------------------------------------------|-----|---------------------|
| <b>Ford Transit TV Inspection Van</b>                                               | 1   | \$498,609.94        |
| • MEPS Inverter System, w/Spare Under Hood Unit                                     |     |                     |
| • EVO 3 Interior                                                                    |     |                     |
| • Reel w/Auto Payout and 1500' TV Cable                                             |     |                     |
| • Two (2) US21 Tracked Transporters                                                 |     |                     |
| • Two (2) OZII LED Mainline Cameras w/Sonde                                         |     |                     |
| • Compact Pipe Ranger (CPR) Wheeled Steerable Mainline Transporter                  |     |                     |
| • OZ3s LED Mainline Camera w/Sonde                                                  |     |                     |
| • Rackmount PC with Granite Net Software Package                                    |     |                     |
| • Three (3) C542 200' Push Systems with 2" Self-Leveling Cameras                    |     |                     |
| • Three (3) Cues Accupoint Multi-Frequency Locators                                 |     |                     |
| • Three (3) Days On-site Field Training Upfront, Five (5) Additional Days As Needed |     |                     |
| **Please see component list for detailed build package contents**                   |     |                     |
| Customer Discount                                                                   |     | -\$45,501.94        |
| <b>Grand Total</b>                                                                  |     | <b>\$453,108.00</b> |

Sincerely,

Jake McLean  
 Regional Sales Rep – N. Florida  
 Cues Lock Product Manager  
 Cell: 407.750.7994  
 jmclean@cuesinc.com



# CUES



## Detailed Specifications & Contract Purchases

Detailed technical specifications are available upon request to help your team define language for any upcoming competitive bid requirement to ensure your team is receiving the equipment package to best suit your needs. Additionally, for our municipal clients, CUES equipment is available through piggyback purchases from various other municipalities that have purchased identical or similar equipment packages as quoted as well as through competitively bid cooperative contracts like the HGAC Buy Contract.

## References

A list of product specific references or general company references are available upon request.

## Sole Source Statement

CUES, Inc. is the sole source direct provider for all CUES CCTV Equipment, Services, Parts, and Support for the entire state of Florida. Furthermore, we are the sole CCTV equipment manufacturer located physically in the state of Florida. While other manufacturer's may claim to be within the state, they do so through 3rd party dealerships and manufacturer's representatives and are not themselves located in Florida to service and support your account. Other vendors may claim to be able to work on CUES equipment but CUES, Inc. itself is the only authorized provider of sales, service, and support for CUES equipment. Any use of a vendor outside of CUES, Inc. that modifies, services, or provides technical parts may risk voiding any applicable CUES, Inc. warranty.

If you already own CUES equipment, we are the sole provider that is directly compatible with all your existing equipment. CUES is the only manufacturer to offer a 100% full circle compatibility where all existing mainline cameras and transporters are 100% compatible with any new/future CUES, Inc. equipment purchase. This full circle compatibility allows older equipment to work on newer TV systems and newer equipment to operate on some older systems.

## Purchase Terms & Conditions

**Delivery:** 120 Days after receipt of order. Delivery is an ESTIMATE ONLY based on the current production schedule as of the date of quotation and is subject to change. For accurate delivery, please contact your CUES Regional Sales Manager at the time of order.

**Payment:** NET 30 Terms for active, established CUES customers with an approved account application on file with CUES, Inc. Accounting. For all new non-municipal customers or if your account has been inactive for more than 12 months, full payment is due prior to delivery with a minimum, non-refundable deposit of 10% due to at time of order.

**Taxes & Pricing:** Unless otherwise noted, pricing above does not include any applicable sales tax. The final invoice will reflect all taxes unless there is a tax-exempt certificate on file with CUES, Inc. Accounting.

This Quote and the goods and services quoted thereunder are subject to Cues, Inc. Standard Terms and Conditions of Sale found at: <https://cuesinc.com/pages/cues-terms-and-conditions-of-sale>. By accepting this Quote, Buyer agrees to be bound by these terms.