



910 Charles Street  
Longwood, FL 32750  
(407) 261-5446 \* Fax (407) 261-5449

# PROPOSAL

TO City of Deltona

Attention: Tony Elam  
[Telam@deltonafl.gov](mailto:Telam@deltonafl.gov)

PHONE	FAX	DATE
		07/09/25
PROPOSAL #		24-0616
JOB NAME/LOCATION		
City of Deltona Phase 2 Thermoplastic Striping Multiple Locations City of Deltona		
Piggyback Seminole County Contract IFB-604562-23/LNF		

We hereby submit specifications and estimates for:

Item	Description	Quantity	U/M	Unit Price	Amount
711-11-121	Thermoplastic, Standard, White, Solid, 6"	20500	LF	\$ 0.96	\$ 19,680.00
711-11-221	Thermoplastic, Standard, Yellow, Solid, 6"	20500	LF	\$ 0.96	\$ 19,680.00
711-11-123	Thermoplastic, Standard, White, Solid, 12"	2200	LF	\$ 3.00	\$ 6,600.00
711-11-124	Thermoplastic, Standard, White, Solid, 18"	50	LF	\$ 4.00	\$ 200.00
711-11-224	Thermoplastic, Standard, Yellow, Solid, 18"	65	LF	\$ 4.00	\$ 260.00
711-11-125	Thermoplastic, Standard, White, Solid, 24"	850	LF	\$ 6.00	\$ 5,100.00
711-11-170	Thermoplastic, Standard, White, Arrow, (Single)	4	EA	\$ 90.00	\$ 360.00
711-11-160-M	Thermoplastic, Standard, White, Message, "STOP"	2	EA	\$ 100.00	\$ 200.00
711-11-160-L	Thermoplastic, Standard, White, Message, "ONLY"	2	EA	\$ 140.00	\$ 280.00
706-3	Retro Reflective Pavement Markers Class B (FDOT 706)	660	EA	\$ 3.95	\$ 2,607.00
<u>If Needed:</u>					
999-B	Lay-out for Striping			\$ 0.12	Per LF
999-C	Lay-out for Symbol			\$ 23.00	Per EA
999-D	Lay-out for Message			\$ 17.00	Per EA

All material is guaranteed to be as specified. All work to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control.	Total:	\$ 35,287.00
	Authorized Signature	Terms: Net 30
	Drew Mikler	Proposal Valid for 180 Days

**Acceptance of Proposal** The above prices, specifications and conditions are satisfactory and hereby accepted. You are authorized to do the work as specified.

Payment will be made as outlined above.

Date of Acceptance	Signature
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**CONTACTS:** Estimating Department [estimating@fausnight.com](mailto:estimating@fausnight.com)  
 Phil Fausnight, President/Contracts Administrator [phil@fausnight.com](mailto:phil@fausnight.com)  
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 Cris Mercedes, Gen Admin, Insurance, Submittals [cris@fausnight.com](mailto:cris@fausnight.com)