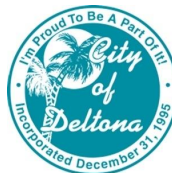




Deltona Quarterly Report – Q3



TEAMVOLUSIA
GREATER DAYTONA REGION
ECONOMIC DEVELOPMENT CORPORATION



September 14, 2023

Who We Are



Private

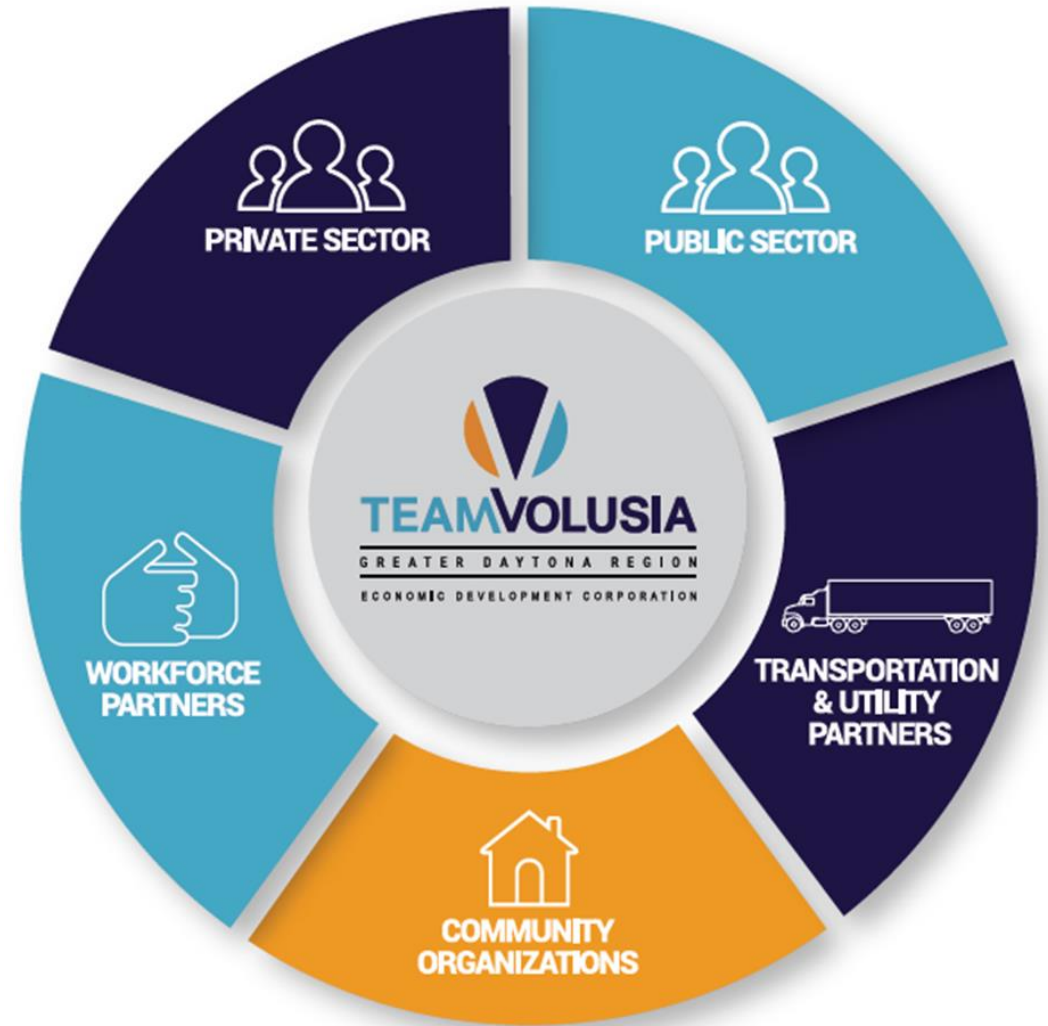


Education



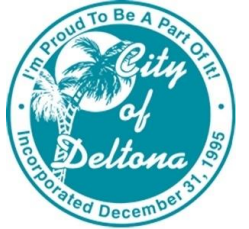
Public

- Serve as the official P3 (Public/Private Partnership) EDO for Volusia County focused on business recruitment
- Incorporated in 2010 as a 501c6
- Represents Volusia County and 16 Municipalities
- 80+ Private Sector Partners
- 6 Colleges & Universities



A COLLABORATIVE ENVIRONMENT

TVEDC works with 16 Municipalities in Volusia County



Volusia County Incubator powered by

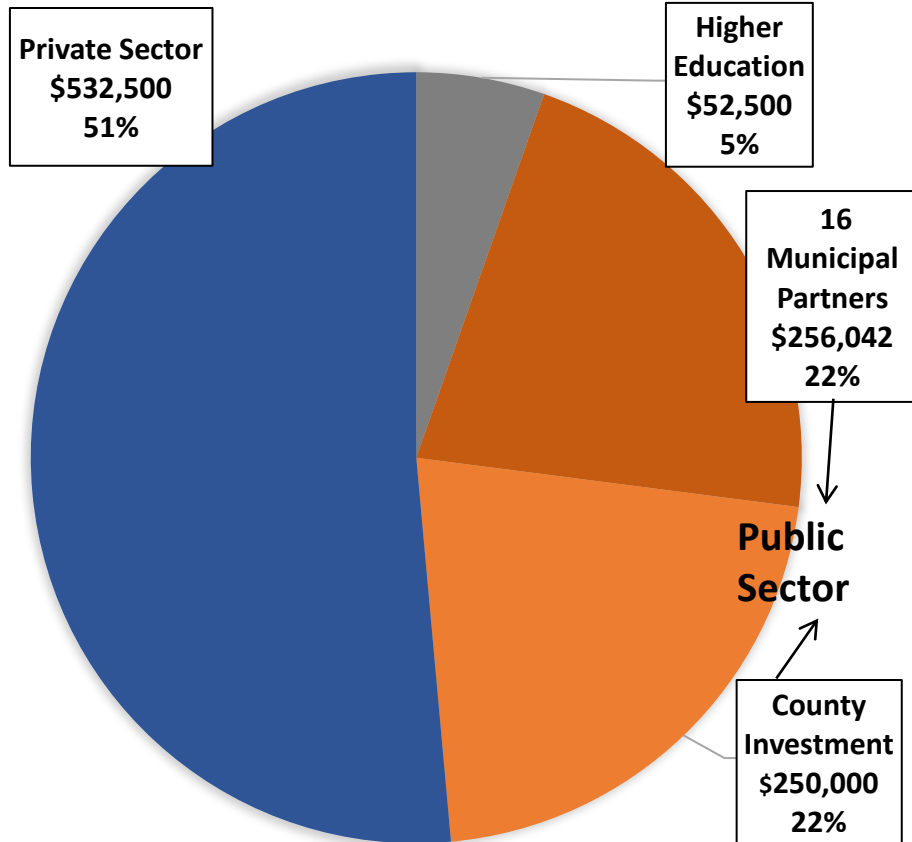


Business Incubation Program

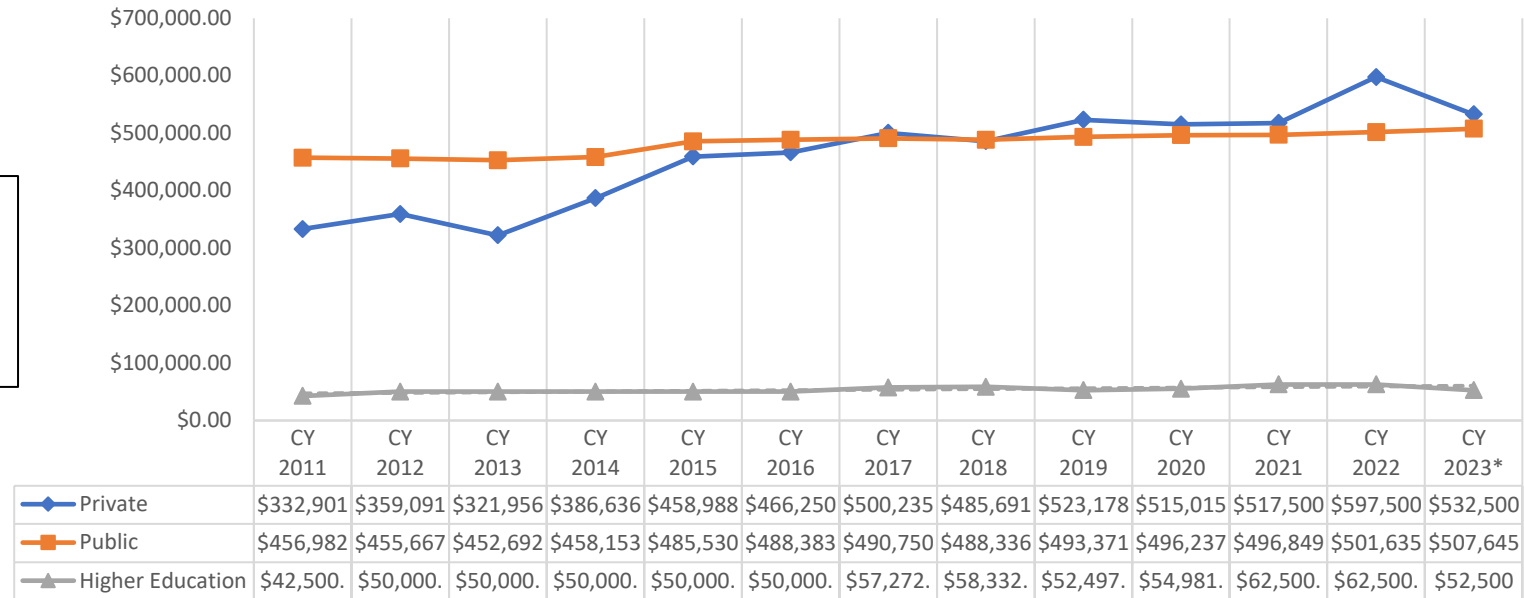
UNIVERSITY OF CENTRAL FLORIDA



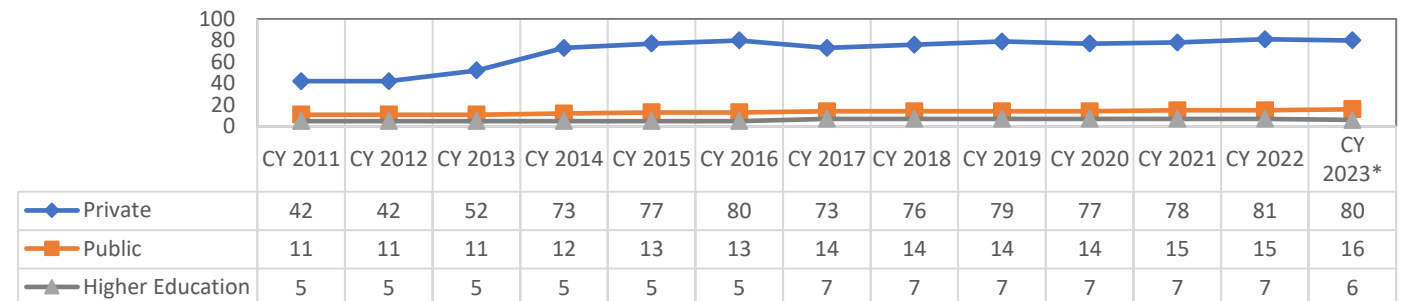
2023 INVESTMENT UPDATE



TEAM VOLUSIA EDC INVESTMENT HISTORY 2011-2023



TEAM VOLUSIA EDC INVESTOR HISTORY 2011-2023





Team Volusia Economic Development Corporation

2023

BOARD OF DIRECTORS MEETINGS



TEAMVOLUSIA

GREATER DAYTONA REGION

ECONOMIC DEVELOPMENT CORPORATION

FEATURED SPEAKERS

March 24, 2023

The Sanborn Center
DeLand



Kelly O'Leary
President, Mainstreet
DeLand Association



Robert F. Apgar
Mayor Emeritus, DeLand

June 2, 2023

Embry-Riddle Aeronautical University
Daytona Beach



JOE YARBROUGH
Esplanade Manager



August 25, 2023

The Center at Deltona



MARC HOENSTINE
Managing Director, Economic
Development at Duke Energy



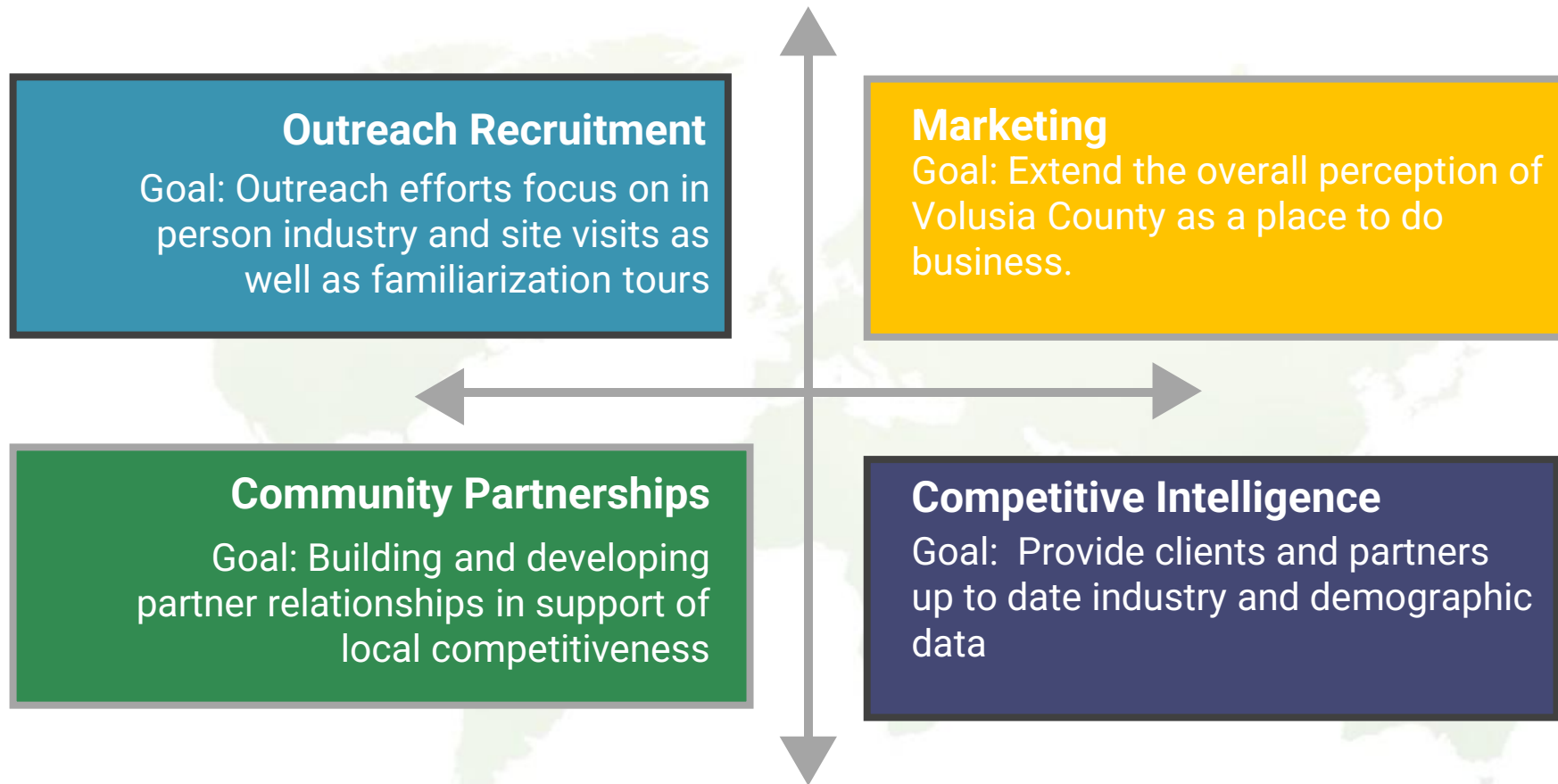
NEXT TEAM VOLUSIA EDC BOARD MEETING



➤ **Friday, December 15th at 9:00 a.m. at The Cici & Hyatt Brown Museum of Art at MOAS**



TEAM VOLUSIA EDC ACTIVITIES



SERVICES PROVIDED TO PROSPECTS

Site Selection Assistance

Project Assistance

Local Buyer & Supplier Information

Market Research

Local Resource Introductions

Government Relations



AVIATION, AEROSPACE & TECHNOLOGY



Strategic Advantages:

- Northern gateway to Florida's **Space Coast**
- Seven (7) institutions of higher learning, like **Embry-Riddle Aeronautical University**
- 5 general aviation airports, including an **international airport**

LOGISTICS



Strategic Advantages:

- Crossroads of **two interstates**, I-95 & I-4
- Equidistant between **two deep water ports**, JaxPort and Port Canaveral
- Served by **two freight rail corridors**

MANUFACTURING



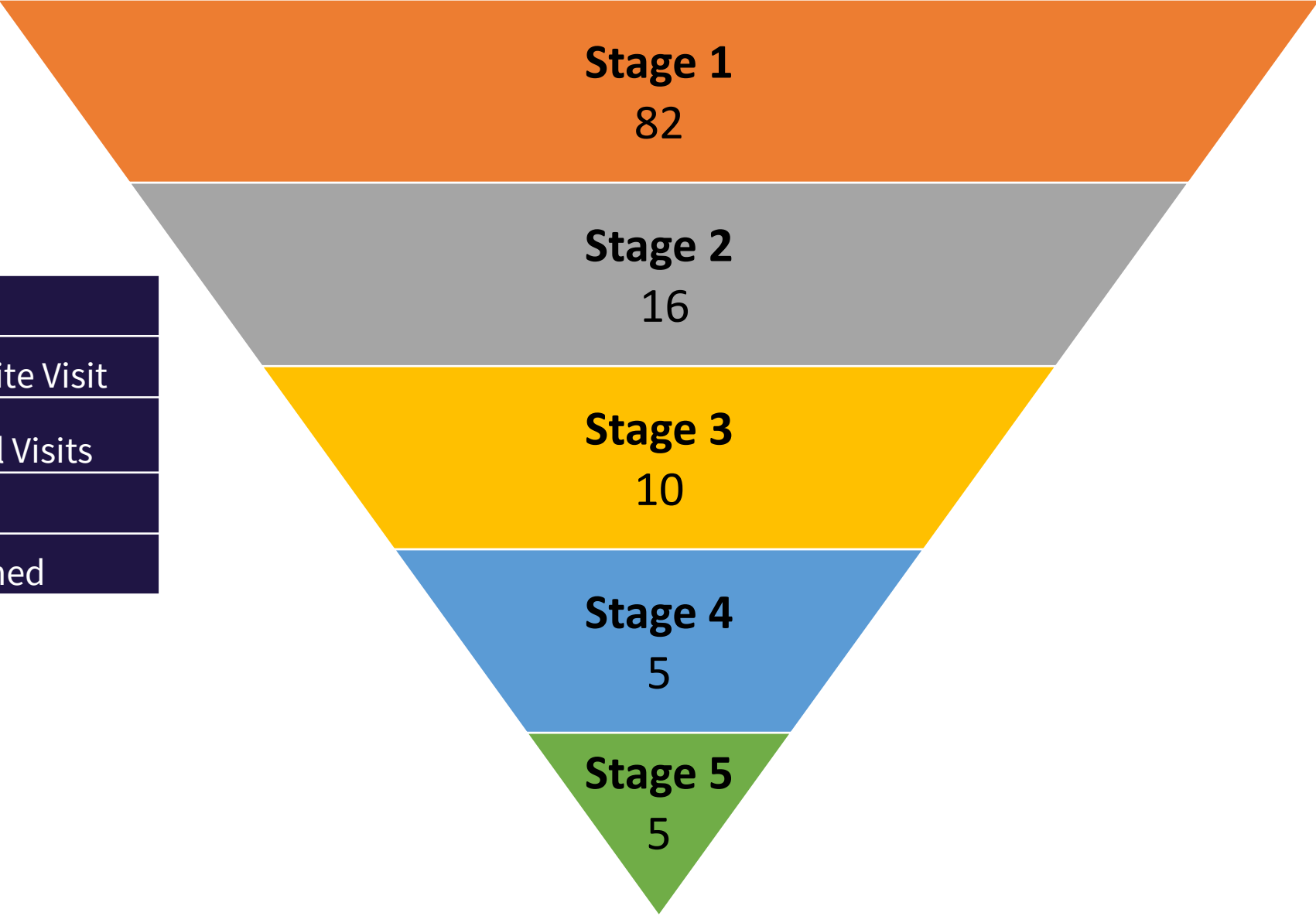
Strategic Advantages:

- **500+** manufacturing establishments
- Established and emerging clusters, like **boat building & medical devices**
- Robust **workforce training** infrastructure, including the ATC at DSC

2023 METRICS –January through August

Category	Total
Outreach Meetings	424
New Investors	4
Outreach Events	27
Community Events	52
Site Visits	20

2023 PROJECT SALES FUNNEL



1 - Initial Inquiry
2 - Additional Inquiry/Site Visit
3 - Site Visit/Additional Visits
4 - Negotiations
5 - Project Established



Announced Jobs: 535

Annual Payroll: \$21.62 Million

Capital Investment: \$94.85 Million



TEAMVOLUSIA
GREATER DAYTONA REGION
ECONOMIC DEVELOPMENT CORPORATION

2023 ANNOUNCEMENTS – TO DATE

Rainforest

Stage 5

Established

- CapX: \$4.5 million
- Jobs: 40
- Avg Wage: \$34,000
- Entertainment Attraction

Bourget

Stage 4

Established

- CapX: TBD
- Jobs: 20
- Avg Wage: \$60,000
- Aviation/Aerospace

Yonder

Stage 4

- CapX: \$16 million
- Jobs: 100
- Avg Wage: \$70,000
- Advanced Manufacturing

Opal

Stage 3

- CapX: \$984 million
- Jobs: 268
- Avg Wage: \$68,391
- Aviation/Aerospace

Star

Stage 3

- CapX: \$25 million
- Jobs: 100
- Avg Wage: \$69,000
- Medical/Healthcare

Orange

Stage 2

- CapX: \$250 million
- Jobs: 250
- Avg Wage: TBD
- Advanced Manufacturing

2023 OUTREACH ACTIVITY - TO DATE



Rolex 24 Consultant
FAM Event
January
Daytona Beach, FL



2023 IEDC Leadership
Summit
January
Tucson, AZ



FPL Powering FL:
Illuminations
February
Palm Coast, FL



2023 SelectUSA Brazil
Roadshow
February
Sao Paulo, Brazil



MD&M West Medical
Device Trade Show
February
Anaheim, CA



2023 Synapse Summit
February
Tampa, FL



SpaceCom 2023
Commercial Space Conference
February
Orlando, FL



2023 FL Companies
to Watch Awards
February
Orlando, FL



Satellite 2023
Conference
March
Washington, DC



Site Selectors Guild –
Spring 2023
March
San Antonio, TX



2023 Sun N Fun
Airshow
March-April
Lakeland, FL



IAMC Spring Forum
2023
April
Biloxi, MS



2023 Central FL
Signature Event
April
Orlando, FL



2023 Space
Symposium
April
Colorado Springs, CO



MRO Americas
2023
April
Atlanta, GA



SelectUSA Summit
2023
May
National Harbor, MD



SEDC Consultants
Event
May
Atlanta, GA



2023 Florida Economic
Development Conference
May
Orlando, FL



2023 NYC
Consultants Mission
May
New York, NY



Hungarian Summit Mission
June
Budapest, Hungary



Puerto Rican Summit XII
June
Orlando, FL



Paris Air Show
June
Le Bourget, France



LOGISTICS
DEVELOPMENT
FORUM
July
Beaver Creek, CO



SEDC Annual
Conference
August
Williamsburg, VA



ICSC Florida
August
Orlando, FL



SEUSJapan
45th Annual Joint Meeting
October
Tokyo, Japan



NBAA
NATIONAL BUSINESS AVIATION ASSOCIATION
2023 Business Aviation
Convention & Exhibition
October
Las Vegas, NV

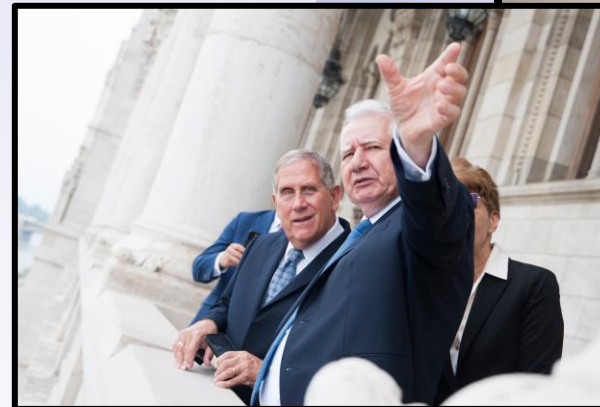
HUNGARIAN SUMMIT – OUTREACH MISSION

LOCAL DELEGATION



**Piros Pazaurek, Founder, Hungarian Summit
Honorary Consul of Hungary in Central Florida**

**Budapest, Hungary
June 5-9, 2023**



PARIS AIR SHOW – OUTREACH MISSION



**Le Bourget, France
June 19-25, 2023**



ICSC – TRADE SHOW



3 day gathering of commercial real estate innovators and deal makers, who are dedicated to strengthening communities and economies by bringing the spaces where consumers shop, dine, work, play and gather to life.

International Council of Shopping Centers – Florida Show

Orlando, FL
August 27-29, 2023



MARKETING HIGHLIGHTS

National Print Ad Campaign

- Trade & Industry Development (4Q22 & 1Q23)
- Site Selections Magazine (2Q23)

Regional Print Ads

- Evolve magazine - *Evolve June* shown

Marketing Materials

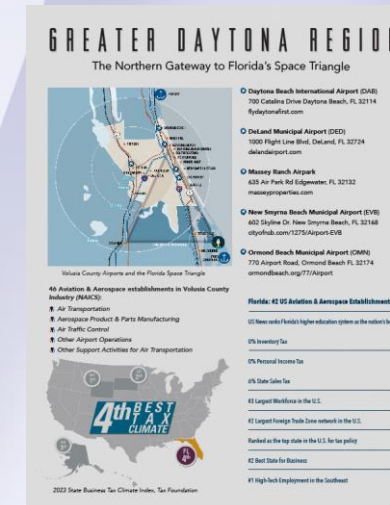
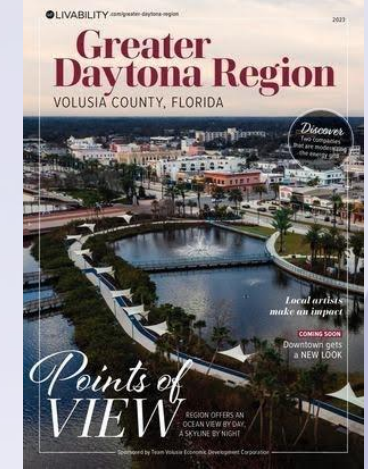
- Industry outreach flyers - *Paris Air Show* shown

Social Media

- LinkedIn & Facebook

Talent Recruitment

- Livability 2023 edition
- WonderFL initiative (powered by FPL) – In Orlando Space Coast region, new microsite, VolusiaFL, in development



VOLUSIA COUNTY, FLORIDA			
Population	346,840	7	257,254
Median Age	42.4		
Regional Growth	1.83%	2.2%	\$108,300
Average Wage			
Occupations			
Team Assemblers	1,277	0.0%	\$34,900
Supervisors of Production & Operating Workers	947	0.9%	\$61,400
Welders, Cutters, Solderers, & Brazers	436	0.7%	\$43,900
Industrial Machinery Mechanics	406	2.3%	\$53,000
Mechanics	240	1.1%	\$48,700
Aircraft Mechanics & Service Technicians	267	1.6%	\$51,800
Industrial Engineers	282	1.8%	\$88,100
Electrical & Electronics Engineers	238	1.4%	\$92,900
CHC Tool Operators	171	0.3%	\$42,800
Mechanical Engineers	167	1.0%	\$87,300
Architectural & Engineering Managers	118	1.1%	\$135,400
Avionics Technicians	47	1.6%	\$57,700
Computer Hardware Engineers	46	1.1%	\$108,400
Aerospace Engineers	40	1.8%	\$101,300



2023 OFFICERS



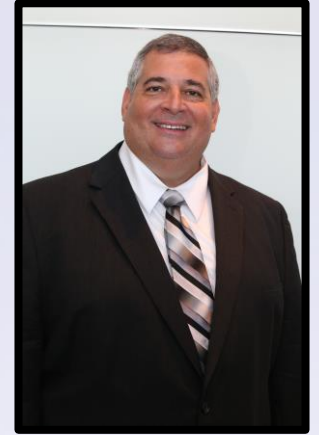
Philip Maroney, Chair



Sans Lassiter, Vice Chair



Joyce Shanahan, Secretary



John Olivari, Treasurer



John Ferguson, Legal Counsel



**Jordan Jiloty,
Immediate Past Chair**



**Dr. Charles Duva,
Past Chair**



**George Recktenwald,
County Manager**





Keith Norden, CEcD
President & CEO



Tracy Marino
Director, Marketing &
Communications

TVEDC



Tywan Arrington
Director, Business
Development



Debbie Robbins
Executive Assistant/Office
Coordinator

STAFF



Harry Jorgensen
Director, Business
Development & Research



Jen Boggs
Bookkeeper

Thank You

Team Volusia EDC, through tremendous commitment and partnership, works on strategic economic development activities and business recruitment initiatives to Volusia County, Florida. The organization is a valuable part of the economic development delivery system and works in partnership with state and county agencies, municipalities, chambers and other resource partners to achieve county-wide economic development goals for Volusia County. The EDC's program and services are partially funded through contracts with Volusia County and many of the municipalities located within the county. Additional funds are raised from private sector companies and organizations. Today, the organizations continues to grow and help strengthen the economic prosperity for the region.



Team Volusia EDC
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President & CEO
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