

Customer Quote



12/9/2025 3:23:45 PM

Estimate No: Q4615-0001
Quote Date: 8/27/2025
Expiration Date: 12/31/2025
Salesperson: SHA
Payment Terms: Net 30

Invoice To: 11630

Adam Clatterbuck
Deltona Fire Department
City of Deltona
2354 Providence Blvd
Deltona FL 32725
US

Deliver To:

Adam Clatterbuck
Deltona Fire Department
City of Deltona
2354 Providence Blvd
Deltona FL 32725
US
Phone:386-575-6904

Order Instructions:

PAYMENT TERMS: A progress payment for the chassis portion will be invoiced and is due within 30 days of the chassis arriving at the dealership. The remaining balance will be invoiced 30 days prior to completion and is to be settled at the time of inspection and acceptance of the fully completed unit.

Revision Log:

(08/27/2025 - MJH) Updated quote to match all requests/changes made by Deltona via Q3980/E4537.

Policy on Customer Provided Items for Installation:

To ensure optimal performance and longevity of installed equipment, we require that all customer-provided items be new in the box, with the following exceptions: cot retention systems, Knox MedVaults, and Knox KeySecures. In the event that a used cot retention system is provided, it must be accompanied by a new floor plate, wiring harness, and mounting hardware to guarantee functionality and safety. Failure to provide new in the box items, as requested, may result in the equipment not being installed and returned loose with the completed vehicle.

All customer provided items must be at Frazer 60 days prior to the projected production start date. This allows us time to inventory and inspect all items prior to production beginning. Failure to provide the items on time, as requested, may result in the equipment not being installed and returned loose with the completed vehicle.

No.	Item	Qty	U/M:	Unit Price	Net Amount
1	MODULE Type I 14' Module	1.00	EA	\$ 383,725.00	\$ 383,725.00
2	CHASSIS 2025 International CV 515 4x2	1.00	EA	\$ 111,750.00	\$ 111,750.00
3	DELIVERY Delivery to Deltona	992.00	M	\$ 5.25	\$ 5,208.00

This chassis price is derived from the latest information provided by Pliler. The exact pricing details will not be available until the chassis physically arrives at the dealership, at which juncture adjustments to this price may be made. In the event of any price adjustment, you will receive written notification detailing the changes.

Frazer will accept returns on parts up to 180 days after shipment. No restocking fee will be charged if the item is returned within 90 days of the original invoice date. All parts returns should be shipped back freight prepaid and require prior approval with a "Returns Material Authorization" (RMA) clearly displayed on the exterior of the shipping package. A credit will be issued towards the customer's account within approximately 7 business days of receipt of the item. If a part is returned after 90 days of the original invoice date a 15% restocking fee will be applied. Frazer Ltd reserves the right to accept returned items at its sole discretion based upon the condition of the item to be placed back into stock. :

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No.	Item	Qty	U/M:	\$	Unit Price	\$	Net Amount
4	SpecDoc Configurable item to create the SpecDoc	1.00	EA	\$	0.00	\$	0.00
5	HGAC-NEW Contract No. AM10-23	1.00	EA	\$	1,000.00	\$	1,000.00
6	32516 Flowmeter-O2, Dial, Ohmeda, 0-25 LPM	1.00	EA	\$	150.00	\$	150.00
7	CUSTOMER-TRAVEL Final Inspection Trip for (3) people	1.00	EA	\$	4,500.00	\$	4,500.00

Customer Travel Details:

Final inspection trip for three people from Orlando (MCO) to Houston, Texas.

Economy class one-way (round trip) airfare included.

Hotel accommodation for two days, one night included.

Ground transportation provided while in Houston.

Meals while in Houston included.

8	53744 Flowmeter-O2, Tube, Ohmeda, 0-30 LPM	2.00	EA	\$	250.00	\$	500.00
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Remit To:

Frazer, Ltd.
7219 Rampart Street
Houston TX 77081

Sale Amount: 506,833.00
Order Disc(0.0000%): 0.00
Surcharge: N/A
Sales Tax: 0.00
Misc Charges: 0.00
Total Amount: 506,833.00

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For your convenience, all pricing has been itemized below per quote Q4615-0001 for Deltona Fire Department

Base Module	\$ 161,425.00
Chassis Exterior	\$ 24,325.00
Module Exterior	\$ 99,500.00
Chassis Interior	\$ 25,725.00
Module Interior	\$ 72,750.00
	<hr/>
Total \$	383,725.00

Items included in above totals:

1. Pricing Model Year: 2025	\$
2. Type I - Truck Front End with Modular Body 14' Module	\$ incl
3. This is a Triple K Unit	\$ incl

Chassis Exterior:

4. Heat Shielding for Diesel Chassis	\$ 2,350.00
5. Aftermarket Vinyl Seats	\$ 1,300.00
6. 2 Chassis Keys Provided	\$ incl
7. Chassis Paint Layout: Paint All Two Tone - Pierce Slate Grey Metallic (FLNA 90280) and Pierce Red 90 (FLNA 3042)	\$ 8,575.00
8. Chassis : 2025 International CV 515 (Class 4), Diesel, 4x2, Regular Cab, 108" Cab to Axle, NAV 2562 - Red (FLNA 31886)	\$ incl
9. Suspension: Factory Liquid Spring	\$ incl
10. Wheel type: Factory Aluminum	\$ incl
11. Road Force Elite tire and wheel balancing	\$ incl
12. Wig Wag on Chassis Headlights	\$ 450.00
13. 10" and 12" Air Horns	\$ 1,675.00
14. Manual Air Horn Air Drain Valve	\$ 700.00
15. Compressor Type: Standard	\$ 1,000.00
16. Air Horn Switching Options: Momentary	\$ 175.00
17. Siren Amplifier: Whelen Howler	\$ 1,975.00
18. Ceramic Window Tint on Chassis Doors	\$ 550.00
19. Low Intensity Light Mode with Photocell on Dashboard	\$ 3,050.00
20. Disable Clear Lights in Park Light Pattern	\$ 975.00
21. Passenger's side Grille Light: Whelen M4 DUO Red/Clear Light	\$ 275.00
22. Driver's side Grille Light: Whelen M4 DUO Red/Clear Light	\$ 275.00
23. Passenger's side Intersect Light: Whelen M4 DUO Red/Clear Light	\$ 275.00



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24. Driver's side Intersect Light: Whelen M4 DUO Red/Clear Light	\$	275.00
25. Additional Labor Charge to Install Intersect Lights on Fenders	\$	450.00
26. *Note to Engineering: Intersect lights to be mounted on factory grille, below grille lights	\$	incl
27. UNOC #2860 - Relocate manual air drain 1/4-turn valve for air horn tank below P/S wall, toward the front, mounted as high as possible (same as E-4304)	\$	425.00
28. UNOC# 3003 - Furnish and install (2) Whelen DUO M4 lights, Red/Clear with Clear lenses, on front fenders, above front wheels; without flanges	\$	875.00

Chassis Exterior Subtotal \$ 24,325.00

Module Exterior:

29. LizardSkin Thermal Coating on Module Roof - Roof Will be White	\$	incl
30. Module Paint Layout: Two Tone - Pierce Slate Grey Metallic FLNA 90280 and Red - \$ Pierce 90 (FLNA 3042)	\$	5,400.00
31. Anti-Corrosion/Weatherproof Package	\$	incl
32. Tier 1 - Standard Design Package	\$	1,025.00
33. Frazer Provided Tier 2 - Standard Graphics	\$	6,500.00
34. Perforated Graphics Material on Rear Entry Door Windows	\$	600.00
35. Conspicuity Squares with Chevrons on Entry Doors	\$	750.00
36. Conspicuity Strips with Chevrons on Compartment Doors	\$	450.00
37. Custom Placard Setup Fee	\$	250.00
38. Front Wall Placard: Custom Size 12 x 12 Painted Side-Loading Aluminum Holder with Lasco	\$	300.00
39. Driver Side Placard: Custom Size 12 x 12 Painted Top-Loading Aluminum Holder with Lasco	\$	300.00
40. Rear Wall Placard: Custom Size 12 x 12 Painted Side-Loading Aluminum Holder with Lasco	\$	300.00
41. Passenger Side Placard: Custom Size 12 x 12 Painted Top-Loading Aluminum Holder with Lasco	\$	300.00
42. Graphics Write-In Option 1: Placards to be painted holders with 12 x 12 Aluminum placards, painted on both sides	\$	incl
43. Graphics Write-In Option 2: All placard holders to be side-loading	\$	incl
44. Graphics Write-In Option 3: Unit is to be identified as #62	\$	incl
45. Graphics Write-In Option 4: Use same station logo/graphics as E-3916	\$	incl
46. Body Drop on the Passenger's Side Forward of Rear Wheels	\$	incl
47. Compartment Keys: J210 in the Electrical Compartment	\$	incl
48. Dri-Deck in Applicable Exterior Compartments	\$	450.00



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49. GPS Opticom	\$	8,425.00
50. Opticom Switching: On with Primary and Cut-off with park	\$	incl
51. Shore Power: Single 30 Amp auto eject w/ Red cover on Rear Wall	\$	750.00
52. Pigtail/Plug Option: Pigtail	\$	incl
53. LED Indicator over Shore Power Outlet: Green	\$	175.00
54. Coax 1: Run coax from location 1 to Electrical Compartment terminated to Sierra Wireless modem	\$	incl
55. Coax 2: Run coax from location 2 to Electrical Compartment terminated to GPS Opticom	\$	incl
56. Coax 3: Run coax from location 3 to Chassis	\$	incl
57. Coax 4: Run coax from location 4 to Electrical Compartment	\$	incl
58. UNOC #2716 - Run coax from location 5 to electrical compartment, terminated to GPS Opticom, in lieu of location 2	\$	incl
59. UNOC #2861 - Relocate water heater valve to back of O2 compartment (see E-4304)	\$	425.00
60. UNOC #2508 - Furnish and install MASCOAT undercoating on entire underside of module, in lieu of normal undercoating	\$	1,000.00
61. UNOC #862 - Spray listed exterior compartments with Zolatone: - Area below O2 - Intermediate compartment - D/S rear storage compartment - P/S rear storage compartment - Area below front I/O - Front backboard compartment	\$	1,250.00
62. UNOC #1028 - Furnish and install UPF brand 1" x 2" black poly rub rails along bottom edge of module; use rubber bushings between rub rail and body (Fastenal bushing P/N 10818-01614) *Note: Bottom structural tube to be 1.5" x 3" in lieu of standard 1.5" x 1.5" to allow for larger mounting surface area below compartment inserts	\$	2,250.00
63. UNOC #2595 - Furnish and install (1) Whelen Red ION light on lower outer corner, on inside of each door listed; wired to flash when respective door is open; ignition hot (see E-4304): - O2 compartment door - Intermediate compartment door - D/S rear storage compartment door - D/S rear entry door - P/S rear entry door - Side entry door - Front backboard compartment door - Front I/O compartment door	\$	3,750.00



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- P/S rear storage compartment door		
64. UNOC #2599 - Install hidden switch to only UNLOCK doors; switch installed behind license plate so that hitting the license plate will unlock the module	\$	650.00
65. Front Scene: FireTech 46" HiViz Brow Light - Black	\$	3,000.00
66. Front Wall Light Layout: Middle 5 Lights	\$	incl
67. Front Wall Light #1: Whelen M9 Clear Light	\$	225.00
68. Front Wall Light #2: Whelen M9 Red Light	\$	225.00
69. Front Wall Light #3: Whelen M9 Clear Light	\$	225.00
70. Front Wall Light #4: Whelen M9 Red Light	\$	225.00
71. Front Wall Light #5: Whelen M9 Clear Light	\$	225.00
72. Front Wall Driver Side Box Light: Whelen M9 Red Light	\$	225.00
73. Front Wall Passenger Box Light: Whelen M9 Red Light	\$	225.00
74. *Note to Engineering: Front wall light layout to be High-5, in lieu of Mid-5 selected in CPQ, with FireTech 46" HiViz brow light mounted below the emergency lights (see E-4304)	\$	incl
75. Driver Wall Front Box Light: Whelen M9 Red Light	\$	225.00
76. Driver Wall Rear Box Light: Whelen M9 Red Light	\$	225.00
77. Driver Wheel Well Light: Whelen M9 DUO Red/Clear Light	\$	400.00
78. Side Scene Lights: Whelen Pioneer Plus Dual Panel LED (Surface)	\$	4,325.00
79. O2 Compartment Style: Laydown O2 with Adjustable Shelf	\$	incl
80. O2 Rollers for an M Cylinder	\$	incl
81. O2 Cylinder Changing Wrench	\$	175.00
82. Intermediate Compartment Style: Intermediate Storage with Flatbars for SCBA Brackets	\$	375.00
83. (1) SC-50-H-6-SF SCBA brackets raised 10" off the Floor of the Compartment	\$	825.00
84. Coat Hooks: Two Hooks on an Angle on the Ceiling	\$	225.00
85. Electrical Compartment Style: Taller Electrical Compartment	\$	incl
86. Power Source: MEPS	\$	21,725.00
87. Dometic Self-Contained A/C: Includes Exhaust Fan, Air Deflectors and Supplemental Condenser Fan	\$	incl
88. Rear Storage Compartment Style: Rear Storage with Flatbars for SCBA Brackets	\$	375.00
89. Irons Lok K5003 Bracket in Driver's Side Rear Storage Compartment, on back wall.	\$	550.00
90. (1) SC-50-H-6-SF SCBA brackets raised 10" off the Floor of the Compartment	\$	825.00
91. Coat Hooks: Four Hooks - 1 on Front Wall, 1 on Rear Wall, and 2 on an angle on the	\$	375.00



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Ceiling

92. UNOC #2718 - Furnish and install (2) Orange Streamlight Knucklehead flashlights with chargers in D/S rear storage compartment; mount both flashlights on platform on compartment back wall between SCBA brackets; battery hot (see E-4304)	\$	1,000.00
93. UNOC #2719 - Furnish and install (1) Orange Streamlight Knucklehead flashlight with charger in D/S intermediate storage compartment; mount flashlight on platform (cut in half) on compartment back wall between SCBA brackets; battery hot (see E-4304)	\$	500.00
94. UNOC: ??? – Furnish and install Sierra Wireless AirLink MG90 G5 wireless router in the electrical compartment, wired to 12VDC battery hot, with Airlink 6-in-1 antenna on module roof, connected to router.	\$	5,250.00

Per Customer-provided Estimate NXKL135 from CDW-G

95. UNOC #2721 - Furnish and install Cat-6 crossover cable from front of console to electrical compartment; connect to Sierra Wireless modem	\$	100.00
96. UNOC #2722 - Relocate Irons Lok bracket from D/S rear storage compartment to intermediate compartment, centered on front wall	\$	100.00
97. UNOC #2723 - Furnish and install (1) additonal SCBA bracket, SC-50-H-6-SF, 10" above floor of D/S rear storage compartment; total of (2) in D/S rear storage compartment and (1) in intermediate compartment in rear location (do not install flat bar in front location in intermediate compartment)	\$	600.00
98. UNOC #2724 - Furnish and install Zico slide-out, flip-down assembly (P/N QR-SOFD and QR-MV) for main O2 bottle, in lieu of standard Frazer rollers	\$	3,500.00
99. UNOC #2859 - Rearrange electrical compartment to allow for future installation of radio equipment: - Installation of radio base to be below MEPS ACU - Mount SafetyVision DVR to rear wall of compartment to allow space for modem installation - Install battery charger below shelf - Mount GPS Opticom toward front to allow space for battery charger - Relocate MEPS control panel as necessary (see E-4304)	\$	incl
100. Module Window Option: Sliding Window	\$	incl
101. Ceramic Window Tint on Side Entry Door	\$	300.00
102. Upper Rear Wall Light Layout: 3 Across	\$	incl
103. Upper Light #1: Whelen M9 Load Light	\$	300.00
104. Upper Light #2: Whelen M9 Amber Light	\$	225.00
105. Upper Light #3: Whelen M9 Load Light	\$	300.00
106. Lower Light #1: Whelen M9 Brake/Tail/Turn Red Light with Clear Lens	\$	350.00



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107. Lower Light #2: Whelen M9 Brake/Tail/Turn Red Light with Clear Lens	\$	350.00
108. Lower Light #3: Whelen M9 DUO Red/Amber Light	\$	400.00
109. Lower Light #4: Whelen M9 DUO Red/Amber Light	\$	400.00
110. Rear Wall Driver Box Light: Whelen M9 Red Light	\$	225.00
111. Rear Wall Passenger Box Light: Whelen M9 Red Light	\$	225.00
112. Rear Backboard Options: 5" Compartment Shelf	\$	375.00
113. Lower BTTs: 2 M6 Lights on each side	\$	1,100.00
114. Rear Bumper	\$	incl
115. Door Grabbers	\$	incl
116. License Plate Light	\$	incl
117. UNOC #2715 - Furnish and install (1) stainless plate on each rear entry door panel, on top of conspicuity chevrons, approx. 6" tall and the width of the door panel inside the screws: - DELTONA in vinyl on D/S plate - FIRE in vinyl on P/S plate (see E-4304)	\$	250.00
118. Passenger Wall Front Box Light: Whelen M9 Red Light	\$	225.00
119. Passenger Wall Rear Box Light: Whelen M9 Red Light	\$	225.00
120. Passenger Wheel Well Light: Whelen M9 DUO Red/Clear Light	\$	400.00
121. Passenger Scene Light Activated with Side Entry Door	\$	500.00
122. Front Backboard Compartment Width: 22 1/2"	\$	775.00
123. Front Backboard Style: Empty Compartment	\$	incl
124. Interior Step Option: Double Step Well	\$	incl
125. 3" Round Whelen LED in Step Well of the Side Entry Door Towards Front Wall	\$	700.00
126. Passenger Rear Compartment Style: Passenger Side Storage Compartment	\$	incl
127. Door Locks on Entry Doors and Compartments	\$	4,875.00
128. Gas Hold Open on All Compartments	\$	2,100.00
129. UNOC #2726 - Furnish and install Aeroclave port in rear wall headknocker; run to the rear wall of the P/S rear storage compartment	\$	2,000.00
130. UNOC #2727 - Furnish and install full height vertical divider in front backboard compartment, 11.5" from front wall; weld shelf from front to rear wall, 41" above compartment floor, creating (4) spaces in compartment; add (1) footman's loop to each side wall, 1/3 of the distance from the shelf to the ceiling above the shelf, with strap and buckle (see E-4304)	\$	1,250.00
131. UNOC #2728 - Furnish and install threshold and ramp piece to protect weather	\$	100.00



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stripping in front backboard compartment

Module Exterior Subtotal \$ 99,500.00

Chassis Interior:

132. Siren Speakers: 2 CAST Speakers	\$	900.00
133. Tap-2 on Primary Siren	\$	incl
134. Siren Option: Whelen C9 Siren in Console	\$	incl
135. Mic 1 shipped loose	\$	incl
136. HAAS Alert System: HAAS Alert Responder to Vehicle - 3 Year Sub	\$	incl
137. Slot 1: Double Slot Switch Panel	\$	incl
138. Slot 2: Joined with 1	\$	incl
139. Slot 3: Siren 1	\$	incl
140. Slot 4: Radio Plate: 7.5 L X 2.5 W opening dims Item ID 2398	\$	incl
141. COMP OPEN / DOOR OPEN Red Warning Light on Driver side of siren plate on console	\$	550.00
142. Kussmaul USB/USB-C at Console	\$	375.00
143. Console Switch Layout : Primary - Secondary - Wig Wag - Front Scene - Howler - Air Horn - Kussmaul USB/USB-C - Rear Load - Interior Lights - Side Scene (Driver's Side) - Side Scene (Passenger's Side) - Blank -	\$	incl
144. New Armrest	\$	375.00
145. Console Layout: 4-Slot Console	\$	incl
146. Front Base of Console: 120VAC	\$	825.00
147. Floor in Front of Console: Gamber Johnson Heavy Dual Cup Holder	\$	300.00
148. Front of Console: 12VDC wired Failsafe	\$	225.00
149. Rear of Console: Single Mapholder	\$	375.00
150. Tremco Anti-Theft System	\$	775.00
151. UNOC #1262 - Furnish and install Safety Vision 5-camera system (per Quote #Q-22349), including: - 4112 HVR - 1TB hard drive - UPS back-up battery - 7" touchscreen monitor with event button; mounted in mirror location - Passive GPS	\$	6,500.00

*Camera locations:

1. Forward facing
2. Driver's side
3. Passenger's side



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4. Back-up on rear wall
5. In-module camera on rear head knocker (see E-4304); wired to only record when PRIMARY lights are ON

152. UNOC #1655 - Furnish and install telescoping side mount pole with motion adapter and swivel on P/S of console \$ 1,500.00

153. UNOC: ???? – Furnish and install FireCom Wireless Intercom System with 3 headsets: \$ 11,725.00

(2) headsets with hooks in the chassis cab
(1) wireless headset at the action wall
Interfaced with Harris Radio

Customer-provided Communication Central Quote # QO0033046

Chassis Interior Subtotal \$ 25,725.00

Module Interior:

154. Protek Cushions \$ incl

155. Gunmetal Grey Interior \$ incl

156. Stainless Steel Countertops \$ incl

157. Yellow Grab Rails \$ 375.00

158. Front I/O with Lexan Doors \$ incl

159. Quad Outlet in the Cabinet Above the Front I/O \$ incl

160. 15 Qt. Engel Fridge \$ 1,425.00

161. Duplex Outlet on the Front Wall \$ incl

162. Duplex Outlet in the Front Corner Area \$ 300.00

163. Netting at the Front Corner Area \$ incl

164. MedVault w/ WiFi \$ 4,175.00

165. UNOC #1640 - Furnish and install (2) SAE compliant Zico QR-D-2 cylinder holders against laydown O2 cabinet, up against AutoPulse storage cabinet (see E-4304) \$ 850.00

166. UNOC #1390 - Furnish and install custom AutoPulse storage compartment between 12' laydown O2 cabinet and front backboard compartment, with cargo netting (see E-4304) \$ 1,500.00

167. UNOC #2729 - Install MedVault beneath D/S of front wall cabinet, in lieu of front corner area; full height netting at front corner area (see E-4304) \$ incl

168. UNOC #3695 - Furnish and install CASPR Transit 2.0 surface mount, air disinfecting system to bottom of front wall cabinet; run 12VDC wiring to location, battery hot \$ 3,475.00

169. Location 1: 8 Switch panel \$ incl

170. Location 2: Single O2 Outlet \$ incl



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171. Location 6: Blank	\$	incl
172. Location 8: Quad 120 VAC	\$	incl
173. Location 9: Suction	\$	incl
174. Door Lock Switch at Action Wall	\$	225.00
175. (1) Kussmaul USB/USB-C Device(s) at Action Wall	\$	375.00
176. Action Wall Switch Layout : Interior Lights; Dimmer; Ventilation Fan; Module Heater - Hi/None/Low; Kussmaul USB/USB-C; Unlock/Lock; Electric O2; Blank;	\$	incl
177. Sharps Container at Action Wall	\$	incl
178. New Action Wall Acrylic Holder	\$	incl
179. Valor Seating at CPR Seat	\$	2,350.00
180. Double CPR Seat	\$	incl
181. Cabinet Aft CPR Seat	\$	1,425.00
182. A/C Vent Plate Perko Clip	\$	125.00
183. Rear Door Switch Layout : Blank; Blank; Dump/Bypass (Suspension); Rear Load;	\$	incl
184. UNOC #981 - Furnish and install Carbon Monoxide detector at action wall location #10	\$	350.00
185. UNOC# 1487 - Furnish and install 3-receptacle 12VDC outlet at action wall location 6; battery hot	\$	300.00
186. Upper and Lower Stacked Linen Cabinets on the Rear Wall	\$	2,725.00
187. 120VAC Duplex Outlet in the Linen Cabinet on the Rear Wall	\$	375.00
188. *Note to Engineering: Lower linen cabinet to have sliding drawers; include sharps container in top drawer (see E-4304)	\$	incl
189. UNOC #2733 - Install 120VAC duplex outlet in upper linen cabinet, below the shelf, in lieu of above the shelf	\$	incl
190. UNOC #2732 - Furnish and install 3-receptacle 12VDC outlet in upper linen cabinet, below the shelf, next to 120V duplex outlet	\$	300.00
191. Two Seating Positions at the Squad Bench - 1 and 2	\$	incl
192. Harness Type for Seat Position 1: New 6pt Harness	\$	825.00
193. Harness Type for Seat Position 2: New 6pt Harness	\$	825.00
194. Single Squad Bench Cabinet	\$	675.00
195. Yellow Poles with Cushions and Trash Can at the Head of the Squad Bench	\$	1,675.00
196. New Glove Box & Handrail	\$	525.00
197. O2 Outlet at the Squad Bench Wall	\$	incl
198. Duplex Outlet in Squad Bench Area toward Side Entry Door	\$	300.00
199. 3 Wide Glove Box in the Side Entry Headknocker	\$	200.00



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200. UNOC #2734 - Furnish and install Perko clip on squad bench wall, 6" below squad bench cabinet, between seated positions 1 and 2	\$	50.00
201. UNOC #2738 - Add backboard straps (retractors and buckles) at squad bench locations #1 and #2, for a pedi patient	\$	incl
202. Single O2 Outlet in Ceiling Raceway	\$	525.00
203. IV Hanger on Ceiling Raceway	\$	incl
204. Driver and Passenger Side Yellow Powdercoated Ceiling Grab Rails for 14' Unit	\$	775.00
205. IV Hanger on Squad Bench Ceiling	\$	incl
206. Rear Headknocker Options: With Clock only	\$	750.00
207. UNOC #3271 - Furnish and install 5-ft IV track in ceiling raceway; cut track into (2) pieces so (1) piece can be installed forward of UV-C lamp and (1) piece can be installed aft; O2 outlet to be relocated to accommodate (see E-4304)	\$	575.00
208. *Note to Engineering: Delete both IV hangers on ceiling	\$	incl
209. Stryker cot tower only (no antler and bar)	\$	incl
210. Frazer Provided Stryker Power-LOAD System - Gen 2 (floor track, power harness, carriage and trolley)	\$	40,500.00
211. Loncoin II Onyx Floor	\$	incl
212. Laydown O2 Cabinet	\$	incl
213. Captain's Chair Type: Valor's Captain's Chair with Child Safety Seat and 4pt. Harness	\$	2,750.00
214. Module Heater : New	\$	incl
215. Customer Provided Items Processing Fee	\$	1,150.00
Module Interior Subtotal		\$ 72,750.00



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Last edited by mhunter on August 28 2025

Email this quote along with your PO
to Shawn Hunter at shawn@hunterapparatus.com

Remit To:

Frazer, LTD
7219 Rampart St.
Houston, Texas 77081
USA

Standard Terms and Conditions

INVOICING AND PAYMENT TERMS: Vendor shall submit one (1) original invoice per payment due. The invoice(s) shall include the items listed in accordance with the quote mentioned in the Sale Agreement with reference to the Customer's Purchase Order Number.

If the Sale Agreement provides for any progress (or advance) payments based on specific milestones or activities, Vendor's invoice shall certify to the accomplishment or performance by Vendor of said milestone or activity, and that Customer has obtained a security interest in such Products to the extent of such payment.

Payment shall be due upon receipt of the invoice and delivery of the unit to the Customer unless previously negotiated.

CANCELLATION POLICY: Cancellation of orders must be submitted in writing to sales@frazerbilt.com at least 180 days before the projected production completion date. Failure to adhere to this timeline may result in the application of a cancellation fee amounting to 25% of the total purchase order price.

CHASSIS PAYMENT CONSIDERATION: Please note that payment for the chassis may have been issued prior to the 180-day cancellation window. Therefore, cancellation requests or refunds pertaining to the chassis will be at the discretion of the respective dealerships.



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DELIVERY TERMS: The products listed in the estimate are to be delivered Free On Board (FOB) Destination to Houston, TX. Customer representative(s) will pick up the unit at upfitter location, 7219 Rampart St., Houston, TX 77081 and transport it to their final destination at customer expense unless otherwise specified in the Vendor quote.

TERMINATION FOR CAUSE: Customer may terminate this Sale Agreement and any corresponding Purchase Order, or any part thereof, for cause including, but not limited to the following Vendor actions: (1) any default or breach of any of the terms and conditions of the Sale Agreement, (2) failure to provide Customer, upon request, a reasonable assurance of future performance, or (3) bankruptcy, dissolution, or suspension of payments by judicial decree. If Vendor does not cure such failure within a period of five (5) days or such a longer period as Customer may authorize in writing after the date such notice is sent to Vendor, then termination may proceed.

Vendor may also terminate this Sale Agreement and any corresponding Purchase Order for cause, and Vendor will not be in breach of same, in the event any supplier to Vendor fails to deliver Products and/or component parts in a timely fashion and Vendor cannot make alternate accommodations in order to comply with the Parties' agreed upon completion and delivery dates.

CHANGE ORDERS: Vendor has the right to modify the Purchase Order requirements and conditions as needed and will advise Customer in writing of such requested changes. Vendor shall not proceed with any changes without Customer's written authorization. Any request by Customer to change the terms or conditions of the Purchase Order, including product specifications, options, and price, must be made in advance of the production job order release. Any changes made after the release of the production job order will incur a \$350 fee per change order made in a 24 hour period and will be included on a secondary invoice. Vendor reserves the right to refuse changes requested by the Customer.

MARKET VOLATILITY AND FEATURE AVAILABILITY: Frazer strives to maintain transparency and proactive communication with its customers. Due to market volatility, supply chain disruptions, or other unforeseen circumstances, certain options, brand names, materials, or features may become unavailable during the production process. In such instances, Frazer will notify the customer promptly and work collaboratively to identify and implement suitable alternatives that uphold the functionality, quality, and design standards of the product. Frazer appreciates the customer's understanding as it navigates these challenges and remains committed to delivering products that meet or exceed customer expectations.

IMPORT DUTIES AND TARIFF DISCLAIMER: The pricing provided in this estimate is based on current market conditions as of the date of issuance and does not account for potential import duties, tariffs, or other



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fees that may be imposed on goods imported from non-U.S. countries. Should such charges come into effect prior to the fulfillment of the order, these additional costs may be reflected in the final pricing. Frazer will provide timely notice of any such changes, including a detailed explanation of the impact, and will work in good faith with the customer to minimize any adverse effects. Frazer values its relationship with the customer and encourages open communication to address any questions or concerns that may arise.

PROPRIETARY INFORMATION, CONFIDENTIALITY AND ADVERTISING: All commercial, financial or technical information in any form that Vendor provides to Customer shall be deemed proprietary and confidential and Customer shall not disclose such information to third parties without Vendor's written consent. Termination of the Sale Agreement shall not relieve Customer of this confidentiality obligation. Upon Vendor's request, Customer shall return all confidential information to Vendor along with any reproductions, in whole or in part. The confidentiality obligation does not apply to information that is in the public domain through no fault of Customer or to information lawfully within Customer's possession prior to the date of the Purchase Order, as evidenced by Customer's written records.

INDEMNIFICATION: Customer shall fully release, indemnify, defend and hold harmless Vendor, its co-venturers, its contractors, and their respective affiliates, and Vendor's and their respective directors, officers and employees (including agency personnel) ("Vendor Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase Order without regard to any allegation of negligence on the part of the Vendor Group as it pertains to Vendor's Products.

Vendor shall fully release, indemnify, defend and hold harmless Customer, its co-venturers, its contractors, and their respective affiliates, and the Customer's and their respective directors, officers and employees (including agency personnel) ("Customer Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase Order without regard to any allegation of negligence on the part of the Customer Group as it pertains to Vendor's Products.

Customer Initials: _____



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LIMITATIONS ON DAMAGES: In the event of any dispute, disagreement or breach alleged by Customer on the part of Vendor, Customer's exclusive and sole remedy shall be repair or replacement, if practical, of the module, or component part, by Vendor. If Vendor is not able to effectuate a repair, replacement, or cure that brings the module, or component part, into compliance with the Parties' agreement, then Vendor shall refund the sale price to Customer. In no event shall Vendor be liable to Customer, or to any third-party acting through Customer, for any additional, consequential or punitive damages, or damages for lost sales, revenue or profits claimed by Customer or any third-party acting through Customer.

FORCE MAJEURE: A force majeure delay shall mean any delay or other unforeseeable causes beyond the reasonable control of the party affected, provided that any such delay is not caused, in whole or in part, by the acts or omissions of the party so delayed and further provided that such party is unable to make up for such delay with reasonable diligence and speed. If any such cause delays Vendor's performance, the delivery date or time for completion may be extended by a period of time reasonably necessary to overcome the effect of such delay; however, Vendor shall take all reasonable measures to mitigate the effects of the force majeure event and to minimize such delay. A party affected by a force majeure event shall notify the other party of such force majeure event within forty-eight (48) hours of its knowledge of such event for the event to be considered a bona fide force majeure event.

TITLE AND RISK OF LOSS: Title to the Products shall transfer to Customer upon receipt of Products by Customer or its agent unless otherwise stated in the Sale Agreement. Notwithstanding the above, risk of loss of the Products shall remain with Vendor until delivered to Customer.

WAIVER: Vendor's failure to exercise or enforce any right in the Purchase Order, or any other right or privilege under law, or Vendor's waiver of any breach by Customer shall not constitute a waiver or modification of any terms, conditions, privileges or rights whether of the same or similar type, unless Vendor gives such waiver in writing.

LIENS: Vendor waives and relinquishes all existing and future liens and claims (statutory or otherwise) for the Products specified in the Purchase Order, and warrants that the Products will be free and clear of all liens, claims or encumbrances of any kind.

INSPECTION, REVIEW AND WITNESSING: Customer and/or the ultimate owner of the Products have the right to inspect and attend testing of the Products at Vendor's premises (or its supplier's or subcontractor's premises) with reasonable advance notice. If any inspection is made on the premises of Vendor or its supplier, Vendor, without additional charge, shall provide all reasonable facilities and assistance for the safety and convenience of the inspectors in the performance of their duties.



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APPLICABLE LAW AND VENUE: The Sale Agreement shall be governed and interpreted in accordance with the laws of the State of Texas, without reference to any principle of conflict of laws. Customer and Vendor expressly exclude the application of the Convention on International Sale of Goods to the Sale Agreement. Venue for all judicial, administrative, or regulatory proceedings shall be Houston, Harris County, Texas.

OWNERSHIP OF DOCUMENTS: Title to all drawings, specifications, calculations, technical data and other documents that Customer submits in accordance with the Purchase Order shall vest with Vendor. Vendor shall have the right to use such documents for any purpose pertaining to the manufacture, assembly, and delivery of the Products.

Title to all drawings, specifications, calculations, technical data, and other documents that Vendor submits to the Customer shall vest with the Customer. Customer shall have the right to use such documents for any purpose pertaining to the installation, operation, and maintenance of the Products.

INSURANCE: Vendor shall comply with the project insurance requirements for which the Products are being provided. Customer shall provide specific reasonable levels required as soon as such levels are available, which shall not exceed \$1,000,000 for any non-statutory category other than excess liability umbrella, which shall not exceed \$4,000,000. When requested by Customer, Vendor shall provide certificates of insurance as proof of same.

SURVIVAL: The provisions of the following Paragraphs of these Terms and Conditions shall survive any cancellation or termination of the Purchase Order: (Proprietary Information, Confidentiality and Advertising), (Indemnification), (Liens), and (Applicable Law and Venue).